

THE TEKE

A man with short hair, wearing a black turtleneck sweater and blue jeans, is sitting on large, mossy tree roots. He is looking off to the right. The background shows a body of water and a tree trunk on the left.

The Magazine of Tau Kappa Epsilon

Winter 2004

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THE TEKE

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All alumni fraters who donate \$10 or more to the TKE Educational Foundation, Inc. will receive a one-year subscription to THE TEKE. It's our way of saying thank you and of keeping you informed regarding what's going on in TKE today.

ON THE COVER

Our five Founders continue to be sources of inspiration for the thousands of Tekes who have followed since 1899 ... reaching out and challenging us to redefine the college experience. (See Founders' Day Message by the Grand Prytanis on page 4.)

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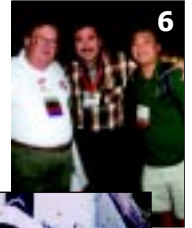


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Founders' Day 2004 Message

by Mark C. Romig, APR, CFC, Grand Prytanis

Happy Birthday! Or, to be more historically accurate, Happy Founders' Day, and a hearty salute to the five men who gathered on a cold January night in 1899 at 502 1/2* East Locust Street in Bloomington, Illinois to place life into the creation of the Knights of Classic Lore. As we gather in chapter rooms across North America to celebrate the 105th anniversary of fraternity greatness, let us give thanks to those visionaries who gave birth to our great Fraternity: Joseph L. Settles, Owen I. Truitt, C. Roy Atkinson, Clarence A. Mayer and James C. McNutt.

This Founders' Day I ask you to reflect upon the actions of our five Founders and by doing so, learn a little more about these first TKE heroes. Let's dedicate this 105th anniversary to gaining a deeper understanding of these young men from Illinois, and why they chose to create a different kind of fraternity organization – one that would become a gift of a lifetime to hundreds of thousands of men along the way.

The most prolific of Teke historians and one of our National Founders, L.W. Tuesburg, wrote *The History of Tau Kappa Epsilon*, which was published in May 1966. In his work, which discusses the first years of TKE, Tuesburg cites Frater Lester Martin's writing in *THE TEKE* in December 1908, "The notion (of the Knights of Classic Lore) first originated in the mind of Joseph L. Settles." He continued, "The idea, as it struck Brother Settles was, not a fraternity in the usual acceptance, but an organization for the development of men to fit them to cope with the world when their school days were over and they would be forced up against the stern realities of life ... that did not place an exclamation point after society!"

Isn't it interesting that even then, it was the stated goal of our young Founders to create an organization that could sustain them, and us, not just during the years of college, but would provide an experience that would last a lifetime? This was no accident. This was the objective ... to create a different kind of fraternity, one not for wealth, rank or honor, but a fraternity based on personal worth, character, and to sustain these values for life.

Who were these men of distinct independence, vision and commitment for life?

- Joseph L. Settles was born in 1871. He entered Illinois Wesleyan as an older student in his mid-twenties and graduated from college in 1902. He became a minister and lived his later years in Los Angeles with his wife, Carolyn, until his death in 1943. No children, his funeral was conducted by co-founder, Frater Clarence A. Mayer.
- Owen I. Truitt was a bit older than Frater Settles and later graduated from Illinois Wesleyan in 1902. He, too, entered the ministry after graduation, holding several pastorates over the years. He and his wife, Ellen, had four children. His three sons, Austin, Rolland and Homer, all became Tekes. He and his wife died in a car accident in 1929.
- C. Roy Atkinson, who also went by his middle name, lived his entire life in Bloomington, Illinois. He was one of the first Founders to graduate from college, in 1900, and was known to have quite a strong voice for song. He made music his profession. Frater Atkinson served as the Fraternity's first president. Never married, Frater Atkinson's greatest ability was in music, and it was said, had immense gifts of the heart and mind. According to his friend, Rev. Chester Grubb, he "carried the spirit of fraternalism with him throughout his lifetime in his affable, loving and congenial manner." Frater Atkinson died in 1930, also of a car accident.
- Clarence A. Mayer was also an accomplished musician, and graduated from Illinois Wesleyan in 1902. Considered the most colorful of our Founders, Frater Mayer traveled extensively in Europe training in piano, and later toured throughout the United States. He founded the

Springfield College of Music and Allied Arts. Frater Mayer also moved with his wife to Los Angeles in 1926 from where he retired. He was a constant contributor to *THE TEKE* and active in the Los Angeles Alumni Chapter; he also served as Chief Installing Officer of three chapters in the Los Angeles area – Alpha-Omega at UCLA, Beta-Sigma at USC, and Theta-Alpha at Loyola of Los Angeles. Frater Mayer died in 1960.

- James C. McNutt, who was Frater Mayer's roommate, graduated in 1901 and later became a doctor of medicine. He was the first of the Founders whom Frater Settles approached about creating a new fraternity on campus. Frater McNutt practiced medicine for more than 50 years, delivering more than 4,500 babies. Like most of his fellow Founders, Frater McNutt became active in TKE after graduation, manifested by several Conclave attendances, speaking at Founders' Day events and other TKE banquets and remaining true to the principles of the Fraternity.

It was in 1949, the Golden Jubilee of TKE, that Fraters Mayer and McNutt authored the eight tenets by which Tekes would be recognized.

That a Teke will always be recognized as:

1. A man of sterling character.
2. A man whose honesty is never questioned.
3. A man who never violates the integrity of his inner self.
4. A man who is first, last and always a true Patriot.
5. A man who is always glad to support all Teke activities.
6. A man who will always extend a helping hand to a fellow Teke.
7. A man who is always a gentleman, kindly and considerate of others.
8. A man who never forgets that Tau Kappa Epsilon is a "Fraternity for Life."

The Fraters gathered in Mayer and McNutt's room at the suggestion of Frater Settles because they were drawn to the idea that they had the power and the passion to create a new organization. And the time was ripe for change; after all, it was also the eve of a new century. Certainly, the study of 'The Classics' was one purpose of the initial and successive gatherings. That initial purpose, as you know, gave rise to the organization's original name, Knights of Classic Lore.

That our five Founders saw the need to support each other's studies was not a secret. They strived to be successful in their college career and in life. They realized the power of a union – a union of college men dedicated to aid each other in mental, moral and social development. Indeed, they saw the future TKE through visionary eyes. They expected this Fraternity to be one for their lifetime ... and one they would continue to nurture for their lifetime.

That evening they began to redefine their lives, and ours. And, at this 105th anniversary of their union, their collective example continues to challenge us. Our five Founders reach out and challenge us to take up their quest – to redefine the college experience for young men throughout North America.

Our five Founders were our first big brothers. And our big brothers continue to be sources of inspiration for you and me, and for the thousands of Tekes who have followed since 1899.

Thank you Fraters Settles, Truitt, Mayer, McNutt and Atkinson. Your vision has become our lifelong journey. We pledge to you to be lifelong members of TKE, and always remember and honor you for modeling the way for us.

Happy Founders' Day, Fraters!

*National Founder Lestin H. Martin says it was at 504 East Locust Street and most later commentators have followed Martin. But McNutt says (Golden Book, p. 40): "It was at 502 1/2 East Locust Street, in Bloomington, Illinois, where Clarence Mayer and I roomed."

“Recruiting for the Right Reasons”



Kevin M. Mayeux, CAE
Chief Executive Officer

“This semester, we went for quality men rather than bidding a lot of new members,” is a saying that I often hear from chapter officers and members when their group does poorly in recruitment. There’s another saying that I often use in response to this statement – “Hogwash.”

Quality and *quantity* aren’t two mutually exclusive terms. In fact, one often tends to lead to the other. If a chapter has quality men and a quality program, it tends to do well in recruitment because people are drawn to success. Everyone wants to be part of a winning team. Sim-

ply put, quality attracts quantity.

In Tau Kappa Epsilon, we have a tremendous product to sell – membership in a unique college fraternity which focuses on solid core values and principles. Since 1899, we’ve recruited men not for their wealth, rank or honor, but for their personal worth and character. As we go about “Re-defining Fraternity,” we emphasize the cornerstone pillars of scholarship, character, leadership, teamwork, service and brotherhood. Those things spell out “W-I-N-N-E-R” to just about everyone, so why would a chapter not do well in recruiting a high number of quality members each term?

Realistically, a chapter doesn’t do well in recruitment because it fails to have a good local reputation, lacks a good recruitment plan, or poorly executes that plan. Sometimes, one or more of these variables come together, and the group does poorly in recruiting new members. Surprisingly, sometimes a chapter will intentionally choose to bid only a fixed number of men, and artificially cap their own potential to grow. But why?

Having a large chapter usually results in the group being well respected on campus, and having enough manpower to succeed on many levels of student life. You can usually go onto any campus, see the largest fraternity chapters, and know that those chapters are the best fraternities at that particular school. Again, people are drawn to success and want to be part of a winning team and winning tradition. A larger membership base makes it possible to do more with sororities, to provide more community service, to help each other in studying for classes, to have better social activities, and to have a larger network of friends who can help each other better succeed at life. It enhances our ability to achieve our mission – to aid men in their mental, moral, and social development for life. When you have a larger pool of resources – people, manpower, talent, and finances – you’re better positioned to help the chapter excel at everything it attempts to tackle.

In TKE, what are we selling? Do we believe in our core values, and in the benefit of being a Teke? If we know that we have the world’s greatest fraternity, why aren’t we aggressively marketing it to others so they might have the opportunity to become part of our brotherhood?

With a small chapter, you may have a tight brotherhood, but it’s probably one which struggles to be competitive on campus. You’ll likely struggle financially, in terms of social activities, in athletic competitions, and in terms of alumni support. With a larger chapter, more opportunities and resources exist which can help both you and the chapter succeed on virtually every level. You can have as tight of a brotherhood with 100 men as you can with 20. You’ll have more diversity within the chapter, which can help you learn more about life, and yourself. And, you’ll have more Fraters who share your common love for Tau Kappa Epsilon and everything positive that our brotherhood represents, giving you a larger network of friends for life.

Don’t let the opportunity pass you by to make your chapter and your individual Teke experience all that it can be. Reach out and show others on your campus all the good that our Fraternity represents, and seek out men who exemplify our core values. Be proud of TKE’s legacy and tout the success that many of our Fraters have achieved in life. Be the man who recruits the next Charles Walgreen, Conrad Hilton, Ronald Reagan, or Terry Bradshaw. Make a difference, for you, for the men you’re recruiting, for your chapter, and for TKE.



As success attracts attention and interest, capitalize on your chapter’s successes to help propel TKE to the next level at your school. Bigger may not always be better, but smaller is never better. Grow your chapter to show everyone just how good it is to be a Teke!



(L-R) Fraters Tom Castner, Mark Fite, Al Meng.

A Life Loyal Teke membership is the best way for Fraters to take part in the enduring spirit and heritage of Tau Kappa Epsilon.

Membership features include:

- A handsome lapel pin which members of this group wear with pride and cherish for life.
- A wallet card and deluxe certificate, which distinguish a member's involvement and association with this special group.
- Enrollment in a special lifetime Fraternity communication program including issues of THE TEKE magazine, THE e-Teke (a soon to be released digital version of the magazine) and Life Loyal, a special digital newsletter with program news and information.
- An Internet directory database of Life Loyal Tekes throughout the Grand Chapter.
- A special TKE online Career and Job Center.
- Alumni networking events with prominent Tekes.
- You are giving back to your local chapter and the International Fraternity and helping both current and future Fraters enjoy the experience of being a Teke.
- A portion of your contribution is earmarked as a charitable contribution to the TKE Educational Foundation and hence is tax advantaged (can be deducted for income tax purposes for those who itemize their taxes).
- And greatest of all, the opportunity to renew the bonds of brotherhood with other Tekes in your area.



Tau Kappa Epsilon

Life Loyal Teke

“Life Loyal Teke” is a program of the Fraternity, whose purpose is to gain commitments from each alumnus to support the Vision, Mission, and Purpose of Tau Kappa Epsilon.

Currently, the vast majority of TKE's operating budget is derived from undergraduate fees. Tau Kappa Epsilon lags behind most other fraternities in alumni support. The Life Loyal Teke program is designed to better set the expectation that Tekes will contribute to Tau Kappa Epsilon for life. Through the program, TKE hopes to gain more alumni advisors for our chapters, as well as resources to support the alumni development and educational programming efforts of the Fraternity. The Life Loyal program aims to set the expectation that support of the Fraternity is a lifetime commitment, which should provide better services to our chapters, strengthen the ties of brotherhood and make TKE itself a better fraternity.

As the “Fraternity for Life” ritual is now seen as the transition point from active collegiate membership to alumnus status, the program will stress the notion that one truly dedicates himself as a “Life Loyal Teke” when he makes this transition, and that continued support of the Fraternity is a lifelong obligation. Life Loyal Teke membership does not imply that the lifetime commitment for financial support of the Fraternity has ended, but that continued support of TKE and the TKE Educational Foundation is an expected membership responsibility for every Teke, especially from Life Loyal Tekes.

TKE Vision

The TKE Vision is to be the best lifelong collegiate social fraternity;

TKE Mission

The TKE Mission is to aid men in their mental, moral, and social development for life;

TKE Purpose

The TKE Purpose is to contribute to the advancement of society through the personal growth of our members, and service to others.

Life Loyal Tekes are an extraordinary group of Fraters – both young and young at heart, who continue to reap the benefits of Fraternity membership both during and long after their college years! These men exemplify the prosperity, achievement, idealism and deep sense of personal responsibility that we all wish for ourselves and our families.



(L-R) Fraters Eric Ratinoff, Mark Puzdrak, and Matthew Cole.

LIFE LOYAL TEKES:

Grand Chapter

Christopher P. Morris

Jerry E. Romig

Gary B. Gibson

Beta

Thomas A. Raduenzel, II

Gamma

Luis A. Correa

Delta

Steven A. Jones, CFC

Epsilon

Edward C. Droste

Iota

Ronald W. Reagan

Daniel Lee Cummings

Lambda

Andrew H. Simon

Michael K. Brink

Jason Knaster

Nu

Kinman Tong

Xi

Eric S. Ratnoff, CFC

Matthew S. M. Cole

Albert D. Meng

Jonathan C. Mills

David W. Gaible

Ted Grabarczyk

Gavin Ng

Andrew Share

Omicron

Robert J. Borel

Gary A. LaBranche, CFC

Timothy J. Murphy, CFC

Upsilon

Charles R. Walgreen, Jr.

Phi

Dean-Ross Schessler, CFC

Psi

Magnus Flaws, Jr.

Omega

James D. Gaus

Jerald Lentini

Alpha-Beta

Robert O. Kincart

Alpha-Gamma

Philip J. Pfarr, D.V.M.

Terry D. Burns

Robert M. Scott

Alpha-Zeta

Kevin G. Iverson

Adam C. Becker

Kristopher M. Vining

Alpha-Eta

Alan M. Crosta, Jr., M.D., CFC

Alpha-Lambda

Dustin E. Boley

Alpha-Nu

Dennis W. Perry

Alpha-Xi

Brian L. Bates

Alpha-Omicron

Gabriel Anaya

Richard H. Tate

Michael E. Martinez

Alpha-Pi

Christopher T. Hanson

Alpha-Rho

John T. Taylor, CFC

Alpha-Sigma

Douglas C. Ikelman

Alpha-Tau

Christopher A. Grasso, CFC

Alpha-Upsilon

Herbert L. Songer

Brooks L. Kellogg

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James F. Miller

Christopher D. Livingston

David B. Raddatz

Beta-Alpha

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Beta-Beta

Michael A. Moxley, CFC

Beta-Eta

Steven J. Muir

Beta-Theta

Bruce B. Melchert, CFC, PGP

Beta-Mu

Richard C. Ernest

Kenneth M. Sheppard

Beta-Nu

Michael L. Cagle

Beta-Xi

Christopher B. Nyland

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Todd A. Weiser

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Kevin J. Brock

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Justin T. Yeager

John E. Dietrich

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Kenneth M. Kerwin

Joseph R. Gillespie

Gamma-Iota

Daniel Ogden

Gamma-Kappa

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Thomas D. Brendel

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Gamma-Mu

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Richard E. Schultz

Delta-Gamma

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Raymond P. Haley, II

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Benny L. Johnson

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William Beckenstein

Mu-Nu

Jerome E. Schewe, CFC

Mark A. Graczykowski

David A. Wittig

Mu-Omicron

James D. Settles, Jr.

Mu-Sigma

Elmer R. Smith

Mu-Tau

Out of the Abyss ...

AN EXCLUSIVE INTERVIEW WITH MARK STERNER

By Heather N. Redeske, Director of Communications

With a draw of straws, three fraternity brothers are left dead, and a million lives will never be the same. At the end of 2003, Mark Sterner will have shared his story of survival and redemption with over one million college and high school students across the country about a single judgment he made nearly 10 years ago.

Turning down media legacies such as People magazine, 20/20, 48 Hours and Oprah, Mark has granted THE TEKE magazine an exclusive opportunity to share his story with his Fraters, in hopes that his personal tragedy will keep just one more person from making the same ill-fated decision he did.

For Mark, each night begins with a crowd of unassuming college students overflowing into an auditorium, everyone waiting to listen to his story. With smiles on their faces, laughing and carrying on, the audience becomes completely unaware of the impact Mark and his friends Jim, Aaron, Pete and Darren will have on their lives. With a videotape in one hand, and a microphone in the other, Mark opens up his soul for everyone to see.

Mark asks the crowd, "Let's take a poll, and raise your hands. How many of you have done something stupid?" Along with Mark, the room is filled with hands in the air. As he continues his line of questions, he asks, "Okay, how many of you have woken up the next morning after a night of partying and wondered 'where the hell am I?'" With a roar of laughter, the crowd warms up to Mark, and several hands join his.

"Driven a car 100 miles an hour?" he asks. A few rough and tumble young men proudly shoot their hands up, again with Mark.

"How many of you have taken a video camera to the bars to tape your friends on spring break?" Once again, the room is filled with laughter, chatter and hands in the air. Smiles are on everyone's faces as they recall the last time they took the coveted vacation that is as much a part of the college experience as Sociology 101 and Homecoming football games.

Then, with a somber pause, Mark asks the crowd, "How many of you have killed three of your best friends while driving drunk?"

A deafening silence suddenly fills the room while Mark's steady hand slowly reaches, alone, into the air.

In 1994, Mark and four of his best

friends, all members of Tau Kappa Epsilon at Johnson & Wales University in Rhode Island took one last spring break vacation to Florida's Sanibel Island before they all went their separate ways after graduation.

On the final night of vacation, Mark took along a video camera "so we could look back and say, 'Man, look how stupid we were in college.'"



With the exception of "Arthur's Theme" playing in the background, even 10 years later, images of the young men are eerily familiar to so many college students today: friends laughing and having fun, taking rounds of shots in their room and later, dancing like carefree fools in a nearly empty bar.

The entire week of spring break, they were responsible by designating a sober driver. That is, until the last night when they all agreed the least drunk of the group would drive. It could have been any of them, but the unanimous decision that night was Mark – and with a blood alcohol level of .17, they were right.

Driving from one bar to the next, the video shows the young men reaching speeds of up to 100 miles per hour on a dark and deserted road. As though his conscience was

foretelling the future, Mark comments, "I better slow down ... I don't want to get arrested for a DWI." This video also shows the final images of Jim, Aaron and Pete alive; just 15 minutes after the camera turns off, an intoxicated Mark once again gets behind the wheel of their rented Lincoln Towncar.

Only a few miles from their condo, they headed to the next bar, which would be the final destination before calling it a night.

The mangled accident scene stretched the length of two football fields, with bodies thrown over 40 yards from a car that paramedics at first believed was a Mustang. None of them were wearing seatbelts; it is said that if they did, they might all be alive today. Medics immediately pronounced three of the men dead at the scene and initially thought Mark was too severely injured to save. For the next two weeks, the medical team fought to save Mark's life while he slipped in and out of consciousness, at times thinking it was all just a bad dream.

With his family by his side, a dazed and confused Mark would learn three of his best friends were killed in the accident. "Talk about waking up and not knowing where you are." Mark remembers, "I just sat there and kept thinking, why my friends – why not me? It was a nightmare that I was just hoping I would wake up from, and I didn't see an end to it. Something happens – you're sick, you're hurt and you can see in five or six weeks that you're going to get better. With this, it was never going to end."

Soon after, police were in Mark's hospital room reading him his Miranda Rights, charging with him three counts of felony manslaughter for the deaths of his friends. This would be the first time he ever saw his father cry – for a son who was to be the first in his family to graduate from college, a son who never got into trouble – a son, now facing an uncertain future.

Mark went back to Pennsylvania for nine months to recover from his injuries and face the thought of spending 15 to 45 years in a state prison thousands of miles away from his home, his family, friends and everything familiar and comfortable. Eventually, he returned to Florida and was sentenced to serve three years at a maximum security prison, where every day he feared for his life.

"I had two choices: I could either just be

"A man looks into the abyss; there's nothing staring back at him. At that moment, the man finds his character. And that is what keeps him out of the abyss."

miserable and ignore it and let this all take me over or I could go out and prove to everybody that I wasn't a bad person. Because at that point, that is what it felt like I was. Here I am, going to prison, I killed my friends and it's like when you're at the bottom, you can't even imagine (getting out)."

Mark faced the conclusion of either going into the abyss, or pulling himself out. He decided from that point on, everything he did would be to prove this event was one bad choice ... one bad night ... one bad decision.

The night he was released from prison, Mark visited the scene of the accident. Alone in the serenity and darkness, he thought about his life and the loss of his friends, just searching to find some peace and to finally be able to say good-bye. He remembers thinking, "How could something so terrible happen here?"

Mark doesn't remember the accident. He doesn't remember a lot of things – even most childhood memories, but he does recall his college days as a Teke, even when those thoughts stir up raw emotions. Mark joined TKE because the chapter was a great group of guys that didn't fit the typical fraternity mold. "A big part of them reminded me of my friends back home. It wasn't that you had to look this way or act this way; I think being in a fraternity has really changed me."

Some of his best memories include pledging, getting his first little brother and even the support he received from many of his TKE brothers after the accident. Although losing three of their fraternity brothers was really difficult for his Fraters, Mark still keeps in touch with many of them to this day.

The real punishment, Mark says, is even when he tries to go about a normal life, not a single day goes by – not a holiday, not a birthday or anniversary – when he doesn't think of his friends and fraternity brothers and where their lives would be today. For an instant, he can hear a familiar song and memories suddenly come flooding back into his mind, or for a split second he will take a second glance

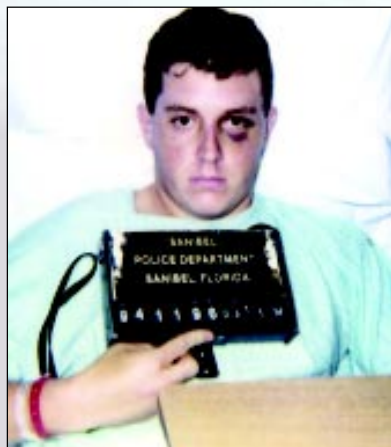
when he sees a person who looks like one of his friends.

Although Mark would go on to a short, but successful, career working for his older brother as an insurance broker, receiving

awards for his business savvy and management accomplishments, he still felt his story needed to be told. "I just kept doing things so that people look back and say 'you know it was bad what happened to him, but everybody makes mistakes.' It's what you do after and what you prove that determines who you are."

With the memories of that fateful night weighing heavy on his mind, there are still

times when it is tough for Mark to face the new day. "My thoughts, my memories, my nightmares – they don't go away; I just keep thinking how my friends will never be able to experience these things." What keeps him going is the thought of being able to help one more person by sharing his story and honoring his friends. And hopefully, if Mark's presentation hits home for just that one person, maybe he can keep them alive for just one more night or another week, and he can keep



them from making a bad decision just one time. Then, Mark says, maybe he has done some good. "Someday, I hope I'll be able to go back to my friends' parents and say, 'I've been all across the country, and I've kept somebody else's parents from going through what you went through.' "

Because he openly shares his personal life with his audiences, he often receives letters from young people, recounting tragic personal stories of AIDS, rape, molestation and thoughts of suicide. For most people, this would be seen as a burden, but not Mark – he realizes it is all part of their healing process. After being in prison and learning to deal with people on an entirely different level, Mark says, "I'm pretty accepting – I take people for who they are." But sometimes, he can still hear the sounds of prison bars slamming behind him – serving as yet another reminder of one decision that has now changed so many people's lives.

In the circle of professionals, speaking to over a million people and boasting a full schedule year after year would often be considered a career success. But don't be fooled; if he could take it all back, he would without a second thought. Just to have his life back with his best friends, meeting them for dinner at some expensive restaurant or going to each other's wedding or simply enjoying each other's company watching a football game on a Sunday afternoon.

He'll describe his life as hell, challenging, interesting and yes, even positive. Each night when he steps away from the microphone and the auditorium lights are turned down, he is left wondering: *did anybody listen?* And one day, Mark says, he'll wake up in the morning and realize he's done as much as he can to help keep others from making the same decision he did. Maybe then, he can step out of the pseudo-spotlight he's been in for the past decade and put the public side of this tragedy behind him and return to his life.

Mark only wishes for his Fraters to remember what accepting the Bond of TKE

means, and to learn from his experience. "You need to look after your brothers, watch out for each other – that's part of the Bond and everything you choose to do. Who's going to look out for them if you don't?"

When Prevention Costs Nothing

BY HEATHER N. REDESKE, DIRECTOR OF COMMUNICATIONS

The Price of Risk - Fleecing All Chapters

Risk management is exactly what you think it is – preventing your chapter’s exposure to would-be losses and penalties, or simply preventing and managing your level of risk. The potential losses your chapter or TKE could incur are immeasurable. Such losses could be as simple as your chapter losing the right to participate in a campus event or there could be a multi-million-dollar lawsuit that names TKE, your chapter, housing corporation and even individual chapter members. These consequences could stem from either a minor accident or a major tragedy. Regardless of the outcome, proactively managing your chapter’s risk should always be at the forefront of the chapter’s decision-making process.

Why has the prevention of risk and risk management become so important? Two surveys illustrate reasons why. The first survey rates the top 10 “riskiest businesses to insure.” Fraternities and sororities ranked sixth, behind asbestos contractors and nuclear waste facilities. The second survey showed a breakdown of all claims made against fraternities and how alcohol played a role in them. Of 300 claims involving alcohol reported in the survey, 25 percent were fight related, 21 percent included sexual assault, 17 percent included a fall from height, 16 percent included a slip/fall, 13 percent were auto related, 7 percent included hazing, 1 percent included a burn.

Such statistics serve to illustrate why *reasonably priced* liability insurance has become so difficult to obtain and why chapters need to emphasize TKE’s risk management guidelines to each and every member. However, the most convincing reason why a chapter should be concerned with the prevention of risk and risk management is the safety of its guests and members. Worse than any lawsuit would be the loss or injury of a Frater or guest at a chapter function.

Unfortunately, some TKE groups have experienced several high-risk incidents involving members that have resulted in a number of insurance claims against our Fraternity. It is incidents such as these that raise each and every TKE chapter’s yearly insurance costs and premiums – regardless of your individual chapter’s history of risk.

Who really suffers when someone is hurt? A liability claim results in a negative record for the insurance policy of the entire Fraternity for at least five years, and it may affect the undergraduate members for life. Regardless of who is actually at fault, the cost to defend our Fraternity and membership in any lawsuit can oftentimes become enormous.

Pi-Eta Chapter, Texas A & M

In the fall of 1999, Pi-Eta Chapter of TKE held a party at their chapter house following the football game against Baylor. Six students, who were not invited to the party, parked their car on the side of the road and proceeded to walk up to the chapter house along the street, not facing oncoming traffic. An A&M student was driving his truck in the same direction as the party-goers when he swerved off the road and ran over all six students (including a Teke from Baylor), killing five of them upon impact, with the sixth dying in the emergency room later that evening. With no alcohol in his system, the driver was later blamed for “drowsy driving” and falling asleep at the wheel. Among other entities, the Pi-Eta Chapter, Pi-Eta Housing Corporation and TKE International Fraternity were sued by the victims’ families for “creating an attractive nuisance” and for failure to provide adequate parking for its guests. This particular case reached the Texas Supreme Court, which recently ruled in favor of the Fraternity, without a single day of trial taking place. However, this lawsuit cost TKE several hundred thousand dollars to defend.

Alpha-Omicron Chapter, New Mexico State University

A cannon belonging to the Alpha-Omicron Chapter of TKE at New Mexico State University had been loaned to Las Cruces High School to use during their championship football game in 1999. *Several Alpha-Omicron members took the cannon to the high school without the chapter’s permission.* The cannon was intended to be fired after each score and again on another particular score during the game. Even after being reminded several times to stay away from the front of the cannon, a young woman didn’t pay attention to the cannon when she accepted a cell phone call. She began to walk away from the crowd to talk on her phone and did not notice the cannon, which was ready to fire. She was subsequently hit by a rag used as wadding for the cannon, sustaining injuries to her vertebrae, and permanently scarring her skin. The case was settled out of court, costing TKE several thousand dollars.

Beta Chapter, Millikin University

In the fall of 1998, Beta Chapter held a party, providing a young woman with alcohol. She was an invited guest and the girlfriend of an active member. Later that evening, the member and his girlfriend retired to his room on the third floor, when she awoke and needed to use the bathroom. Rather than walking down the hallway to the facilities, the young woman decided to go open and lean out of the window, and subsequently fell three stories to the ground below. She sued the Beta Chapter, Beta Holding Corporation and TKE International Fraternity, claiming they were negligent by not providing bars, grills, handrails or screens to prevent her from falling through an open window. Since the

Insurance carriers ranked fraternities sixth overall as a source of risk. Just behind asbestos contractors and nuclear waste facilities.

– Source: Fraternity Information and Programming Group (FIGP)



chapter admitted to providing her with alcohol, TKE eventually decided to settle the case out of court. The young woman had approximately \$200,000 worth of medical expenses.

Alpha-Delta Chapter, University of Idaho

In the fall of 2002, Alpha-Delta Chapter of TKE decided to celebrate their success in recruitment and the football team's win over Washington State University by firing their Civil War-era cannon. The cannon itself exploded and caused extensive damage to a nearby vehicle; TKE paid several thousand dollars for the property damage.

Beta-Xi Chapter, Arizona State University

In the fall of 2000, a member of Sigma Phi Epsilon got in the middle of a disturbance between members of TKE and Sig Ep outside of the chapter houses. As the young man stood in the parking lot, he noticed that rocks were being thrown back and forth and was subsequently hit in the face by a large rock (*victim did not know exactly who or where the rock came from*), suffering extensive facial trauma that required medical attention and surgery. Along with the state of Arizona, Arizona Board of Regents, Arizona State University and TKE Beta-Xi Chapter and Beta-Xi Housing Corporation, the young man sued TKE International Fraternity for punitive damages. The Fraternity and University settled the case.

Mu-Alpha Chapter, West Chester University

In 2002, following induction of Mu-Alpha's new candidates, three Fraters (including the chapter Hegemon) and two new candidates vandalized an automobile that was being auctioned off for charity to benefit the West Chester University's Presidential Scholarship program. The chapter was immediately put on interim suspension by the university while Mu-Alpha Chapter conducted an internal court and TKE International Fraternity placed the chapter on administrative probation. On their own accord, the chapter immediately began the process of making amends with the university, the community and the Fraternity by expelling the individual members responsible for the incident. In the process, they also removed the bids from the candidates who participated, and met with representatives from the West Chester University Foundation to apologize for the inappropriate and unacceptable actions of the individuals involved in the incident.

Mu-Alpha Chapter took a difficult stance by expelling their friends and Fraters from the Fraternity and in the process, made the statement that the chapter does not tolerate this type of behavior that reflects poorly on TKE and the Greek community as a whole.

Although some of the incidents highlighted resulted through no direct negligence of the Fraternity, the chapter or its members, it is important to note how easy it has become to file a lawsuit or insurance claim against an entity such as the Fraternity, a local chapter, housing corporation or even individual members.

The incidents highlighted here are in no way meant to cause embarrassment to the individual chapters or members mentioned. Each TKE chapter and colony needs to examine their own level of risk and evaluate the necessary measures of prevention in order to not fall victim to lawsuits and insurance claims that may or may not be, completely avoidable. It is also important to note that oftentimes, the actions of a few reflect upon not only the character, but the liability of many.

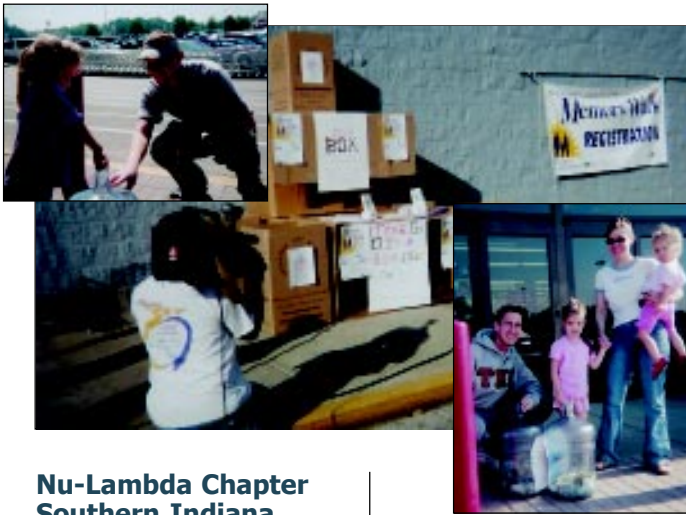
WHERE DO WE GO FROM HERE? From this point, as Fraternity men and Tekes, we need to focus on:

- Personal responsibility and living our lives as model Tekes and fraternity men;
- Educating ourselves and our members about Risk Prevention;
- Making good choices about putting ourselves in low-risk or no-risk situations.

In addition to educational resources and effective chapter management tools, the Offices of the Grand Chapter has resources for your chapter to use regarding Crisis Management, Risk, and Safety Management.

Contact us at: tkeogc@tke.org or call (317) 872-6533.

ChapterNEWS



Nu-Lambda Chapter Southern Indiana

On September 5 and 6, Nu-Lambda Chapter was roughing it – spending the night outdoors. The Tekes were out in full force, spending 24 hours in their temporary fraternity houses – a set of boxes. They spent the night at Wal-Mart, all the while collecting money at the door from thankful customers.

The Tekes at USI enjoy this event, which they call “Teke-in-a-Box” so much, they are considering doing it each semester. Frater Scott Hogan, Prytanis, wants to make good on a promise he made to the Offices of the Grand Chapter last year – that the chapter would double their own national record, collecting over \$4,500 by next Conclave. Why? These Tekes take pride in raising eye-popping sums of money for our national philanthropy.

Last year the chapter raised \$2,000 for the Alzheimer’s Association in honor of President Ronald Reagan, as well as \$1,000 for the Tri-State Food Bank. With this, Nu-Lambda raised the most money of any TKE chapter nationwide. This year they beat their record from last year, with \$2,179 dollars in a 24-hour span, in honor of President Reagan, and \$705 on a separate occasion for the Alzheimer’s Annual Memory Walk, that \$705 being put into the local community.

Nu-Lambda Chapter would like to thank Kappa-Chi Chapter at Concordia University, from whom they borrowed the “Teke in-a-Box” idea.

Gamma-Nu Colony University of Toledo

The members of TKE’s Gamma-Nu Colony held their first annual Teke Run for Reagan on Saturday, October 4. The run/walk took place at the University of Toledo, by touring the campus on a 5K trek. With the help of Churchill’s, Humphrey and Bogart Sign Company and Cognitive Pharmaceuticals Ltd., the event was a great success. In the end, \$1,500 was raised for the Alzheimer’s Association’s Reagan Research Institute.

Plans for the second annual Teke Run for Reagan are already in the works. The idea for this run worked so well, the northwest chapter of the Alzheimer’s Asso-



Sigma-Delta Chapter Pennsylvania State University-Behrend

Tekes started the year off with their annual JDRF (Junior Diabetes Research Foundation) Walk. In this full-day event the Fraters folded countless t-shirts, packed over 1,300 lunches, and volunteered to bring up the rear of the three-mile road march. By the end of the day, TKE had contributed over 200 man-hours to the local Erie community.

Also this semester, the chapter held its annual Barrel Roll, which consists of the Fraters rolling a barrel across campus for 12

hours straight to raise money for the Second Harvest Food Bank. At the end of the event, Sigma-Delta donated 100 service hours to the community and raised exactly \$1,000 for the cause. Additionally, every dollar that was raised by the Tekes was matched from 16 other local companies for a total of \$17,000!

On another note, this TKE chapter is also on its way to being the intramural champions for the fifth consecutive year at Behrend College. Leading the pack by over 200 points, the distant second is falling further and further behind.

ciation has offered to aid in next year’s run/walk. With their help the event will be much larger and more beneficial to our philanthropy.

Mu-Zeta Chapter Nicholls State

This past summer, Mu-Zeta Tekes had a good time at a reunion party in New Orleans sponsored by their alumni founders. This also provided the perfect opportunity for them to reminisce about bygone college days.

On November 1, two Tekes, Trent Lennard and Ken Vogt, were honored to serve on the Homecoming Court during NSU’s weekend festivities. Frater Lennard was crowned King during halftime announcements. This is the second year in

a row that a Teke has won Homecoming King at Nicholls. Congratulations to Trent and Ken.

The chapter also wishes Frater James Laughton, who joined the Coast Guard, the best of luck and a safe return after being activated to go overseas.

Zeta-Mu Chapter Worcester Polytechnic Institute

From Sunday, September 14, through Sunday, September 21, Zeta-Mu Chapter mounted their first “TKE Memory Week,” where Fraters camped out 24 hours a day for five days in their Tiki Hut to sell Forget-Me-Not flowers to benefit the local chapter of the Alzheimer’s Association, and to raise the WPI community’s overall awareness of Alzheimer’s. This 120-hour marathon event attracted media coverage from both Worcester Channel 3 News and the Worces-



ter Telegram & Gazette, spreading word of the event to the surrounding community as well as the WPI campus.

Following the 120th hour of raising awareness, TKE hosted their second annual TKE Charity Auction in Kinnicut Hall. This event included gambling and games, a show by a local improv theatre group, and door prizes, followed by the auctioning off of Zeta-Mu Tekes to do chores for the auctionees.

Finally, to cap off this week-

long occurrence, Tekes volunteered their time on Sunday, September 21, to run Memory Walk 2003 in conjunction with the Alzheimer's Association of Massachusetts.

Due to the great success of their first "TKE Memory Week," raising \$3,144 for Alzheimer's, Zeta-Mu Chapter plans on making it an annual event. One of the campus sororities, as well as other campus organizations, have expressed interest in making next year's event a joint venture.

Gamma-Psi Chapter Butler University

To make sure Gamma-Psi Chapter at Butler University in Indianapolis was ready to go for the new school year, a joint Active/Alumni Work Session was scheduled to get the job done.



Bones creaking and wildly-embellished college stories flying, almost 30 former members descended on their old stomping grounds Saturday, August 23 to clean, repair and paint the TKE house. Another 15-20 alumni (who were either too smart or too lazy to test their maintenance mettle) sent monetary donations to cover the costs of materials, the cookout lunch,

and various work-enhancing beverages.

While the younger generation didn't seem to recognize "work" at first, it wasn't long before they had their noses to the grindstone. Nearly every wall was painted, floor was scrubbed, bathroom disinfected and renovated, and existing bathroom facilities were upgraded to accommodate female visitors.

Overall, it was described by all as a huge success. Alumni who could walk the next day admitted they had a great time, and would be happy to do it again ... if given enough time to recover.

So the values of love, charity and esteem, combined with a little elbow grease, went a long way to get Gamma-Psi ready for another school year! And a case of deep-heating rub has already been added to next year's supply list.

Hold 'Em and Help 'Em

By Greg Harleston

Ante in everybody. I fold. Yeah, me too. You wouldn't be shocked to hear any of those terms at any fraternity house in America. In fact, poker nights have been a tradition amongst men for generations.

Well it's the same at Tau-Lambda, a small chapter at Kean University in Union, New Jersey. Sunday nights are poker nights, and "Texas hold 'em is the game, so bring your change."

Twice a month the brothers donate all of the winnings to charity.

Usually when you think of charity it's something that either you want to do, but can't figure out how to get involved in, or just don't want to be hassled with a canned food drive. That's why you would rather write a check.

The TKE members at Kean have found the solution.

The guys at Tau-Lambda knew they needed a service project for the semester so they brainstormed. Although they are already involved with Amnesty International's letter-writing campaign, and are conversation partners in the American Language program at Rutgers University, they needed something else. What they came up with this semester had not been done before.

Knowing their love for poker, their advisor, George Schroepfer, a professor in the English department at Kean, suggested one night it would be a great idea if the guys donated their winnings to non-profit organizations. Thus, "Hold 'em and Help 'em" was born.

The Fraters start off the night fairly early around 8 p.m. and play until about 2 in the morning. A nickel is the minimum bet, and a quarter is the maximum bet. Of course there are the winners and there are the losers, but this time there are no hard feelings, and no sad faces. Whatever they make that night is put away for charity.

"Hold 'em and Help 'em" is divided into three charities: the Alzheimer's Association's Reagan Research Institute, New York City Fire Fighters Association, and the International Rescue Committee.

Because nickels and dimes don't amount to much, whatever they make their advisor has agreed to match for up to the first 100 dollars. After only one month of play, they have raised \$150.

This new and exciting fundraiser shows the different side of fraternities that most people don't know about.

"I hope this will show people that fraternities aren't just about parties and beer. Guys in fraternities do have a social conscience and a sense of moral responsibility," Schroepfer says.

The Fraters of Tau-Lambda want to build on that idea.

The Pytanis of the chapter, Craig Galloway, and his officers spent a great deal of time organizing this event and talking to each one of the charities to see if it could be done.

"I hope this fundraiser will raise chapter morale and shine some positive light on all of the negative stereotypes that get pinned on fraternities," Galloway said. The entire chapter is pitching in and, so far, making a valiant effort. Whether or not this fundraiser will change the way people think about fraternities is unclear, but you can rest assured that Tau-Lambda Chapter of Tau Kappa Epsilon will continue with their good deeds while being creative at the same time.



Chapter INSTALLATIONS



Lambda-Iota was installed by Julius J. Edelmann, CFC, Chief Installing Officer, on Thursday, December 4, 2003.

Lambda-Iota: Florida State University

By Alex Bello, *Grammateus*

In August of 2003, the prospect of having a successful chapter of Tau Kappa Epsilon at Florida State University seemed bleak – at least to those outside the fraternity. At the time, the Lambda-Iota colony was only 10 members strong and was the only fraternity on campus without a house. Most people would have given in to the apparent hopelessness of the situation and quit without even trying. However, not only did they not give up, but they succeeded far beyond anyone's imagination. In fact, in the span of a semester, the Tekes at Florida State went from being virtually non-existent to being the talk of the Greek community.

On December 4, 2003, after only four months of being a recognized fraternity on campus, Lambda-Iota shed its colony status and joined the ranks of the other 270 chapters of Tau Kappa Epsilon. This was accomplished by the members working tirelessly throughout the summer, preceding the fall recruitment period, to ensure the success of the chapter would be possible. All 10 of the members stayed in Tallahassee over the summer and set up tables at each of the orienta-



(L-R) Corey Mathews, Chapter Advisor; Joseph Gillespie, Board of Advisors Chairman; and Leon Sawh.

tion sessions in order to meet with many of the incoming freshmen. Their approach was unique in the sense that they were not there to just recruit new men, but to introduce them and the rest of the campus to the Tekes. None of the other fraternities on campus joined the Tekes at orientation at first, because they were used to sitting back at their respective houses and waiting for the prospective new members to approach them first. However, after they saw the number of freshmen that were responding positively to the Tekes' actions, they had no choice but to follow suit.

The summer orientation sessions were only the beginning for

the Tekes at Florida State. Despite the fact that TKE was the only fraternity that many of the freshmen knew of as they returned home before the start of the semester, they knew they had to compete against fraternities with huge houses and memberships 15 times the size of theirs. The challenge was for the Tekes to not only recruit a large class, but to also maintain a standard of excellence when selecting the men that would be the re-founding brothers of the Lambda-Iota Chapter. During Rush, the Tekes at Florida State focused on building relationships with the new potential members and ensuring that they selected the men not for their

wealth, rank, or honor, but for their personal worth and character. The Tekes were never discouraged by not having a house with which to conduct recruitment, but instead used it to their advantage. They knew the men who would join despite a lack of a house would do so for true brotherhood, not for superficiality, and they couldn't have been more correct.

In the end, the Tekes had the largest initiation class of all fraternities on campus. They went from being the smallest fraternity by far, to being an average-sized fraternity on campus with 48 active members. They are also having a three-story, \$2 million house built that will hold 48 men, along with a separate 2,000 square foot chapter house set for construction next fall. They will continue to use their personalized approach to recruitment and continue to put forth as much, if not more, effort as they have in the past. With almost 50 men shouldering the burden of that which only 10 men did this summer, the future for Lambda-Iota Chapter is brighter than ever before. Keep an eye out for these Tekes, for they WILL continue to show Florida State why the Tekes are not just the largest fraternity on earth, but the greatest.

Requirements for a Charter

1. Minimum of 70% on Chapter Standards
2. Membership – based on full-time male enrollment
3. Scholarship – all members exceed minimum school requirements
4. Active Chapter Advisor approved by Chief Executive Officer
5. Functioning Board of Advisors
6. Incorporated with the local state
7. Approval of College
8. Financially stable
9. Zero balance with Offices of the Grand Chapter.
10. Actively participate in campus activity
11. Retreat and Goals
12. All fees submitted
13. RLC and Conference Attendance
14. Colony GPA above All-Male Average on campus

Gamma-Rho: Indiana State University

By Kyle Jackson, Histor

On December 6, 2003, the Gamma-Rho colony of Tau Kappa Epsilon at Indiana State University became Gamma-Rho Chapter through the chartering process. Two years and ten months of hard work finally paid off.

With much anticipation, the day proved to be quite eventful. During the ritual portion of the ceremonies, a lot of emotion was revealed. The Gamma-Rho Prytanis, Philip Fetro, gave a great State of the Chapter address that left many members in tears. He pointed out how we have had a lot of ups and downs along the way, but we never gave up on our dream ... referring to all the blood, sweat, and tears that have been put into the Fraternity. He cited how people change and times change, but the one thing that remains a constant in your life is TKE. To sum this up, it was one of the best speeches I have heard in my life.

During pass the gavel, many topics were discussed, but three themes stood out and seemed to be mentioned by most of the members. The first one was that the Fraternity seemed like family. All have become so close through this journey of chartering and had to count on every fraternity member to make it possible.

The dedication and respect we have for one another was the second subject. This is significant because it helped us to work together as a team and to become more efficient as a chapter. Finally, the last thing discussed by most members is how important TKE is in our life.

About 90 people arrived for the banquet, which was held at Saint Mary of the Woods, boasting a most impressive ballroom that fit the occasion perfectly. A lot of speeches were delivered and awards handed out, but the words that proved most engaging were those voiced by Timothy J. Murphy, former TKE CEO. He talked about how chartering was an awesome accomplishment and also brought up an interesting fact: About one-half of one percent of all Tekes will get to witness a chartering throughout their lifetime. That pretty much sums it up about how special the night was for the Gamma-Rho Fraters.

All the ISU Tekes would like to thank Jen UMBERGER, Heather Redeske, Director of Communications; Eric Chamberlain, Senior Regional Consultant; Tim Murphy, Chief Installing Officer, and the installing officers who helped us realize our vision of becoming part of the greatest fraternity in the world.



Gamma-Rho was installed by Timothy J. Murphy, CFC, on December 6, 2003.



Iota-Zeta was installed by Brian C. M. Barrett, Grand Histor, on October 10, 2003.

Iota-Zeta: Syracuse University

By Brad Palmer, Histor

In the beginning, the Iota-Zeta colony set out to become the best chapter on the Syracuse University campus. What the group of young men didn't realize is how quickly they might accomplish their goal. It came as no surprise that it took just two years to satisfy TKE requirements and finally become an official chapter.

By March 3, 2001, with a mixture of opportunity out of defeat and some young visionary students, the colony was well on its way. Now, following fall recruitment, the chapter is 45 members strong, double its size back in the spring of 2001.

One of the key measurements of a chapter's success is rush, and Iota-Zeta took that principle to heart. The house knew their livelihood depended on it, but the Tekes wanted more than just numbers. They wanted and got the best on campus. From the very small Alpha and Beta pledge classes, to the larger Gamma and Delta classes, TKE at Syracuse became a rush powerhouse on campus. So successful, in fact, the group (in just their second spring/main rush) out-recruited every other fraternity on campus except for two – all this, without a recognized fraternity house.

From the founders on up, every member who accepted the Bond, accepted the challenges to become the best. In our chapter,

many Fraters can be seen in various leadership positions on campus. We have members who have started their own companies while here at Syracuse, who have become IFC Council members, sports director at a local radio station, building manager for the Student Union, and who have been Resident Advisors in the dorms. This listing just barely touches on the involvement of the Tekes on this campus. In addition to this impressive participation, every last one of them would tell you that their priority is TKE.

Among the small record of alumni our chapter has turned out, one has gone on to law school while becoming the manager of a local pizza place in San Diego. Another has gone on to be the head content writer for the Baltimore Ravens' Web site. And yet another has gone on to produce/write segments for ABC News and shows such as Primetime on Monday nights.

Give Iota-Zeta Chapter another year, and there will be a list of 20 more alumni to brag about. But as the founders of this chapter leave, the roots have been planted. Our group took home five awards this past summer at Conclave, including an award for Most Improved Chapter. As we prepare for another recruitment in the spring, we look to build upon the great foundation our founders laid down.

With theALUMNI

Teke Finds Cyber Charity

Shimmy Mehta, a 28-year-old senior associate in risk management with PricewaterhouseCoopers in Florham Park, got involved helping the neighborhood children at the AIDS clinic across the street from the TKE house while he was an undergraduate at Rutgers University. He founded and organized the TKE Challenge for Pediatric AIDS, an award winning 300-mile, three-day cycling event through New Jersey which provided a unique and fun way for Theta-Zeta Tekes to serve the community.



Angelwish founder Shimmy Mehta with a friend.

This formed the inspiration for Angelwish.org, the non-profit organization Frater Mehta founded three years ago, using \$5,000 of his own money, which offers a simple and rewarding way for busy people to grant wishes to children and families living with HIV/AIDS. The site links to 56 health-care centers from 32 states across the country. Gift-

giving is done through Amazon.com, with purchases mailed directly to the designated health-care center. In 2001, Angelwish received the 1809th Point of Light Award from President Bush and the Points of Light Foundation for its contribution to society.

Shimmy organized the first annual Angelwish Corporate Challenge bike ride last year to help raise funds to keep the site up and running. This year's event, held as part of the North Jersey Cycling



Classic in Park Ridge in July, raised \$4,000.

An avid road cyclist, Mehta has pedaled numerous times for charity, including the seven-day, 40-mile Paradise Ride to Stop AIDS in Hawaii and the three-day, 275-mile Boston-to-New York

AIDS ride. Shimmy was Epiprytanis of his chapter in 1995, a member of the Undergraduate Advisory Committee in 1997, and currently serves on the Board of Advisors for Theta-Zeta Chapter.

Second Annual TKE Memorial Golf Tournament

Where else can you hang out with the Hooters girls, have a chance to win a 2004 Ford Mustang Coupe or a trip to an exotic destination, have Arby's cater lunch, reminisce with fellow area Fraters, and honor those who have gone to the Chapter Eternal? Only at the Nebraska TKE Memorial Golf Tournament.

On June 21, the second annual TKE Memorial Golf Tournament was held at Pacific Springs Golf Course in Omaha. All area alumni were invited to participate in the newly revamped board of directors meeting, 18 holes of golf, and dinner at Hooters after the tournament.

The fundraiser was once again successful in bringing alumni together and earning over \$400 for the "Paul V. Campbell" and "TKE Memorial" scholarships. Both scholarships will be awarded to deserving undergraduates at the Red Carnation Ball (RCB) this spring.

Next year's tournament is tentatively scheduled for June 12 – location is still to be determined. If you are interested in getting involved with the Lambda-Chi Alumni Association (yearly dues are only \$35), playing in next year's tournament, or donating to the local chapter, please contact the Association President, Bruce Copeland, at bruce@copeland.net or TKE Alumni



Association, P.O. Box 540365, Omaha, NE 68154 and visit the Web site at: www.tekesabroad.com.

Special thanks to Arby's DBA Panda Inc. for the meal and prize donations, Hooters for the tournament sponsorship, and Derek Strohmman for coordinating this year's event.



During Longwood University's October Fest 2003, at the brunch for the class of the 1990s, Rho-Kappa Alumni Association donates to Longwood's President, Dr. Cormier, a \$425 check for the David K. Buchanan Freshman Scholarship. The scholarship was created by David's parents, Mr. and Mrs. C. Neal Buchanan, to honor the memory of their beloved son, Longwood graduate, Second Lieutenant Army Reserves, ROTC cadet and TKE member. From left to right: John Devaney (RK #60); Jenny Devaney, first recipient of the David Buchanan Scholarship; Dr. Patricia Cormier; Sebastian Volcker (RK #15); and Darryl Morris (RK #171).

The Association also sent a check in the amount of \$60.00 to the Alzheimer's Association's Reagan Research Institute.

Tekes' "Journey" Fulfills Dream ... after Three Decades

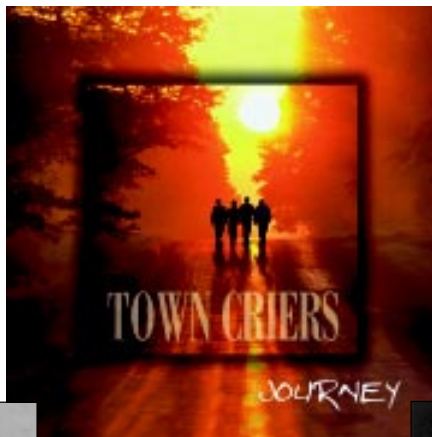
It was the spring of 1962 when Fraters Ken Mansfield and Dan Hale, members of Gamma-Lambda Chapter at San Diego State University, along with Tom Scali and Steve Isaacson (later joined by Tekes Bing Drastrup and Jimmy Marino) performed for the first time as a new folk singing group, the Town Criers. Mansfield had just graduated and was the outgoing Prytanis while Hale was a freshman and the first legacy of the chapter. His father, Dan Hale, Sr., became a Teke soon after the chapter was first established and was a popular band leader in the San Diego area for many years.

That first on-campus performance was for a women's group and took place in a downstairs conference room in the school cafeteria, and it was this performance that inspired the group's goal to record an album of folk songs as well as setting in motion a short, but lively career for this popular group. The Town Criers toured and performed during the height of

and recorded "Country Boy" for Fred Astaire's AVA Records. The Town Criers were RCA's top contender to replace the "Limelighters."

Many would agree that the demise of the folk music era of the early 1960's can be, in part, blamed on the Beatles, so one might say it was kismet (or coincidence) that Mansfield, after leaving the group, continued in the music industry at Capitol Records where he ultimately became the U.S. manager for Apple Records and the Beatles' personal liaison for the UK/UKSA. He has held the positions of president and vice-president with several record companies throughout the United States. Hale finished his studies at San Diego State and the Art Center College of Design in Los Angeles where, after nearly 30 years, he still runs his own advertising and graphic design agency. Drastrup is currently a vice president of a major steel corporation in the San Diego area.

As for the rest of the members, several



(L-R) Steve Isaacson, Ken Mansfield, Mitzi Gaynor, Tom Scali and Dan Hale.



(L-R) Tom Scali, Ken Mansfield, Bing Drastrup, and Steve Isaacson.

folk music popularity in the United States (1962-1964). Town Crier music was heard in coffee houses and on college campuses throughout the

country, they all finished college, started families, and began other careers, but the positive experience and emotional ties

that resulted in those early years allowed each participant to remain connected for approximately four decades. Although a few records were produced in those early years, that dream of producing an album never did occur, but the desire to do so never diminished. So after nearly 30 years, the group reunited, and in spite of many obstacles, spent the next eight years rehearsing and recording at least three to four weekends a month, every month, in order to fulfill that long-awaited dream. The CD, titled "Journey," is on the Folk Era label and was nominated for a Grammy in the Contemporary Folk category. The CD can be purchased on the Folk Era web site (www.folkera.com) and at selected Tower Record outlets.

country where they often played to SRO audiences. They sang at some of the most popular clubs in the Los Angeles area (the "Troubadour," the "Unicorn," and the "Garret"). They were regular headliners at the "Mon Ami" in Orange County, as well as performers at the "Ice House" in Pasadena, and the "Land of Oden" in San Diego. Illness and military obligations prevented contracted performances at the "Hungry Eye" in San Francisco and at Carnegie Hall. They performed with Dick Gregory, Steve Allen, Mitzi Gaynor, and headlined Hal Ziegler's 1963 "Hootenanny Tour" that included Mason Williams ("Classical Gas") and David Summerfield (lead singer of the Diamonds). They appeared often on the "Regis Philbin" television show in San Diego



Over 70 undergraduate and alumni Fraters from throughout Georgia and Alabama joined together for the 2003 Georgia/Alabama Province Educational Conference on October 18, 2003. The conference was led by Frater Frank Sanders, CFC, Grand Province Advisor for TKE's Georgia Province and Frater Michael Glass, Grand Province Advisor for TKE's Alabama Province.

Attendees participated in over 16 educational sessions, ranging from membership recruitment to chapter finance. The conference was hosted by Xi-Chi Chapter at Southern Polytechnic State University. Local arrangements were coordinated by Frater Bob Buhl, Xi-Chi Chapter Advisor.





Frater William J. Jones

William J. Jones was born in 1930 on a farm, moved to nearby Mayfield, Kentucky, at the age of 9, and graduated in 1947 from Mayfield High School. He won two scholarships in high school which, with the additional assistance of employment in the university library, allowed him to attend Vanderbilt University from which he graduated with a major in mathematics in 1951. He was essentially self-supporting from the time he entered Vanderbilt.

He then enlisted in the United States Air Force where he was trained as a weather observer and analyst.

After discharge from the Air Force in 1955, he returned to summer employment in Yellowstone National Park, the second of seven summers of national park employment.

Frater Jones obtained a Master of Science degree in mathematics from the University of Kentucky in 1957 and accepted employment at Georgia Institute of Technology, Atlanta, GA, in September 1957.

While serving as faculty advisor of Beta-Pi Chapter of TKE, Bill was initiated as an honorary member (Beta-Pi #224) in May 1960.

In 1977 he completed the first draft of his book describing his years with Beta-Pi and in 1999, published "A History of the Tennessee Tech Fraternity System, 1956-1970." He also began to write an initiation ritual for a new Alpha Nu Delta Order of Mu-Omicron Chapter, which has been used successfully each semester since fall 1999.

FRATER BILL JONES

*Providing Love, Charity and Esteem
for More Than 45 Years*

In September 1959, while employed as an instructor at Georgia Tech, Frater Bill Jones was elected faculty advisor for Beta-Pi Chapter of Tau Kappa Epsilon, where he was initiated as an honorary member in May 1960.

A financial and membership crisis threatened the ability of Beta-Pi to pay the mortgage on the two houses it had bought in the spring of 1959. From near disaster, Beta-Pi Chapter rose in three and a half years to become the largest fraternity at Georgia Tech with over 100 members, all the while purchasing and renovating a third house, and winning its first Top TKE Chapter award in the summer of 1963 – the first such award ever given to a TKE chapter in the South. Frater Jones was an active participant in the planning of virtually every operation of this chapter for five years.

After eight years of teaching and graduate study, Jones left Georgia Tech in June 1965 to accept employment as an assistant professor at Tennessee Tech University. At the time, Tennessee Tech had six underground social fraternities operating as secret societies, and the university was beginning a year-long study of whether to recognize social fraternities and, if so, how to best regulate them. Jones had extensive experience in fraternity management, more than anyone on the Tennessee Tech faculty; therefore, he took part in this study.

On January 18, 1967, he was offered and accepted the office of faculty advisor of Alpha Nu Delta Fraternity. On October 16, Alpha Nu Delta voted 29-3 to affiliate nationally and the next day, they presented the university with a request to approve their affiliation with Tau Kappa Epsilon. Later that December, the Grand Council of TKE accepted Alpha Nu Delta as an official affiliate, and on January 20, 1968, the affiliation ceremony was conducted by Frater Lenwood Cochran. Because fraternities at the university had been accepted on a trial basis, the chartering of Alpha Nu Delta as Mu-Omicron Chapter of TKE was delayed until later the following spring.

In 1970, Mu-Omicron recognized that its house was too far from campus for it to rush successfully against rivals which were renting houses barely off campus. They voted to rent its present house on the corner of Ninth and Jefferson, a mere block from the university administration building. Five years later, the chapter bought this house with two mortgages, one from a local bank and a second from Tau Kappa Epsilon International Fraternity. In 1985, the last payment was made on the mortgage on the house. At the time, no other Tennessee Tech chapter organized as a social fraternity had full, unencumbered title of ownership of its house.

Several efforts were made to raise money to improve chapter housing in the years that followed the purchase of this property. An effort to purchase the house next door failed when a drive to raise money from Mu-Omicron alumni for this purchase fell below the necessary goal. In 1988, an effort was instituted to build an addition to the Mu-Omicron house; preliminary architect's drawings were offered to the alumni at Homecoming, and Frater Jones offered to match all alumni contributions made during the following year. As a result, Jones contributed a total of \$7,500 in matching funds.

As part of a renewal of this fund-raising effort 10 years later, at the 1998 Homecoming meeting, Jones offered to match the combined contributions made by the end of 1999 to the "Mu-Omicron New House Fund" by Mu-Omicron Chapter and its alumni, up to a total of \$10,000 each.

In the spring, Jones was informed (incorrectly, as it turned out) by the chapter Prytanis this sum would be surpassed by the chapter, which was working concessions for concerts in Nashville to raise house funds and that alumni commitments were approaching \$20,000

as well. On that basis he raised his offer to match contributions made by the end of 1999 from chapter and alumni to total \$20,000 each.

In early 1999, in consultation with chapter officers, Jones began to write a ritual to instill chapter pride in its Founders – an initiation ritual for a new Alpha Nu Delta Order of Mu-Omicron Chapter of Tau Kappa Epsilon Fraternity, in which each neophyte would be presented with their own personal copy of his published history of the Tennessee Tech fraternity system.

On September 13, 1999, Jones proposed a challenge to the M-O Prytanis: “If you institute this semester the Alpha Nu Delta ritual I have proposed, I will contribute the full \$40,000 in matching funds whether that sum is or is not collected by chapter and alumni, plus an additional \$10,000 ...”

Before the 1999 Homecoming, Jones was told that a fairly small increase in fund raising, perhaps as little as \$20,000, might allow the chapter to add a full basement to the proposed new house addition; and with this assurance, he raised his offer of a gift to the



New House Fund from \$50,000 to \$70,000. On November 8, 1999, Jones gave the Mu-Omicron New House Fund a check for \$20,000 and the following January, he presented the chapter with another check for \$50,000. The Alpha Nu Delta ritual has been used successfully each semester since fall 1999 to promote chapter pride in its heritage.

At the last minute when the chapter was ready to start building, the company which was expected to finance the second mortgage of the new addition to the chapter house went out of business, and no bank could be found to offer a first mortgage, unless a second mortgage could be secured first. When no other source could be found at a rate low enough for the chapter to afford, Jones again offered to take a second mortgage on the building for \$230,000 if the chapter could obtain a first mortgage locally for the additional money which would be required. The first mortgage for \$135,000 followed immediately. The chapter estimated that the cost of the second mortgage might be as high as 12 to 14 percent interest, so Jones' offer was intended to be generous.

Instead, it turned out to be a good investment.

The new addition to the house cost approximately \$500,000. The chapter still needs to renovate the older section of the original house, costing perhaps as much as \$200,000. In one way or another, Jones hopes to be able to support that work as well. At one time, Tennessee Tech had a business manager named William L. Jones. He often got Frater Jones' mail and sometimes even answered it. He was promoted to the highest financial office in the government of the state of Tennessee and left the university. Subsequently, the man died of cancer, and the street in front of the Tennessee Tech administration building was renamed **William L. Jones Drive**.

Frater Jones was regularly asked if or why a street was named for him on campus; a group of Tekes threatened to change the name on the street sign from William L. Jones Drive to William J. Jones Drive.

They once actually unscrewed the sign and presented it to Jones at a Red Carnation Ball, where he forced them to take the sign back.

When it was suggested that a brass plaque in Frater Jones' honor be placed in the new addition to the Mu-Omicron chapter house, he requested that no such memorial hardware be employed, but instead suggested that the driveway behind the house might be named William J. Jones Drive to match William L. Jones Drive only half a block away. Frater Jones did not intend for his request to be taken seriously, and as a result of too much traffic cutting across the chapter house property (mostly middle school pedestrians), it wasn't.

Jones did, however, make one request – that the chapter vote him as the Mu-Omicron honorary scroll number of Zero. This was done, and he is more proud of this honor than of any other personal recognition he has ever received. On May 17, 2003, the Mu-Omicron Board met and unveiled the brass plaques which will soon hang in or on the house. One of the plaques was named in honor of Frater Jones.

According to Jones, he is humbled at such recognition. “When there are numerous others who are far more deserving of such recognition, it greatly exaggerates the importance of my contribution to our building program. It took the combined effort and many hundreds of hours of work by great numbers of undergraduates and alumni of widely varied skills and professional experience working together to accomplish this awesome building project.”

Jones' progressively growing offer of financial support may have encouraged dedicated men to keep working together to design and build the house at times when they might otherwise have become discouraged, but because of the possibility of misusing the weight of his financial support, Jones tried to minimize his influence on decisions regarding design and construction.

Most of the time, Jones believes he was little more than an interested spectator. He acknowl-

edges the undergraduate chapter, alumni chapter, and Board were all essential contributors to the building of a house which is better for being the product of cooperative decision-making through the entire fund-raising, planning, and building process.

Jones is proud of the team effort made by all levels of the chapter. “Everyone who participated in this project can look proudly at the house and rightfully say, ‘We did it.’”



ACADEMICS + LEADERSHIP = FOUNDATION

ALL-TEKE ACADEMIC TEAM

Application Deadline: February 18, 2004

"TKE has allowed me to gain strength in many areas. I have gained leadership, communication and time management, all very helpful in a work environment."

*Philip G. Fetro
Indiana State University
2003 All-Teke Academic Team*

The All-Teke Academic Team program seeks to identify and recognize TKE's Top Scholars, who are selected on the basis of their ability to maintain excellence in academic standing while making positive contributions to their chapters, universities and communities.

Applicants must have at least a junior year, full-time student status and cumulative grade point average of at least 3.5 on a 4.0 system. They must also be active members, in good standing, with their chapter of TKE and the university. All individuals who apply for and are named to the All-Teke Team are eligible and automatically considered for the John A. Courson Top Scholar Award. One member of the All-Teke Team will be selected for this distinguished award, the highest academic honor available to Tekes.

Each member of the All-Teke Team receives an award of \$200. The Top Scholar recipient receives an award of \$1,400, which is funded by Past Grand Prytanis and past TKE Educational Foundation Chairman, John A. Courson (Alpha-Epsilon, Monmouth College - Illinois).



Mark Graczykowski (left), University of Wisconsin, accepts the Elmer and Doris Schmitz, Sr. scholarship from TEF Chairman Steve Muir.

TKE LEADERSHIP ACADEMY

Application Deadline: March 15, 2004

"It is a learning experience that can only be understood by attending. Mere words do not do it justice. Experience for yourself."

*Robin Scott Schroeder
Spring Hill College
2003 Academy Graduate*

Strong leadership is essential to the success of Tau Kappa Epsilon, and the Leadership Academy helps to train leaders for the future. More than a sit-down seminar or weekend conference, the Academy is an intensive, weeklong interactive leadership experience. Through hands-on activity in organizational dynamics, vision and mission creation, problem solving, team building and interpersonal communication, participants learn valuable leadership lessons and refine their own leadership skills. Classroom teachings and small group discussions, combined with outdoor activity opportunities, serve as building blocks to a very challenging week.

Leadership is a life skill that goes well beyond the Fraternity. At the Academy, participants learn about themselves as leaders, how they as leaders can help better the Fraternity, and how the Fraternity experience can help carry leadership skills throughout their lifetimes.

The 2004 Leadership Academy is scheduled for June 5-11. It is held at Bradford Woods, the Leadership Development Center for Indiana University.



Chris Walsh (left), Franklin College, receives his graduation certificate from Mark Fite, Leadership Academy Facilitator and Grand Epiptytanis.

NAMED SCHOLARSHIPS

Application Deadline: May 14, 2004

"TKE does not automatically make you successful, but it does an incredible job of giving you the tools and opportunities to make an impact in your life and the life of others as well."

*Justin T. Studebaker
Sonoma State University
2003 Walgreen Leadership Award*

Established through the years in tribute to past TKE leaders or by interested alumni who desire to perpetuate the ideals of Tau Kappa Epsilon, the Named Scholarship program, administered by the TKE Educational Foundation, provides financial assistance to deserving young TKE scholars.

The Scholarship Funds that have been created are all designed to encourage academic excellence, foster leadership skills and enhance the personal development of collegiate members of the Fraternity. Those scholarship offerings are directed to Tekes who have demonstrated leadership capability within the chapter, on campus and the community, while maintaining a good academic record.

Each scholarship fund has criteria which must be met to qualify for an award. Awards range from \$200 to \$3,000 and are given annually.

Two new scholarships available this year include the Lenwood S. Cochran award and the Charles J. Trabold award. Cochran is a Past Grand Prytanis and current member of the Foundation Board. Trabold is the Grand Pylortes.



Mark Foret, Jr. (left) is recognized as the 2003 Ronald Reagan Leadership Award recipient by TEF Chairman Steve Muir.

www.tkefoundation.org
scholarship and academy applications • on-line giving
www.tkefoundation.org

Alumni are the FOUNDATION of TKE

Continuing involvement of Tekes as alumni volunteers is a key catalyst for creating an environment for the growth and success of Tau Kappa Epsilon. Combined with their commitment to support the educational, leadership development and scholastic objectives of the TKE Educational Foundation, alumni can have a positive impact on operations and management of TKE chapters. Whether utilizing their professional expertise, their facilitation talent or their organizational skills, TKE alumni are the FOUNDATION of a stable International Fraternity structure which leads to sound practices and progress at the local level.



(Top) Matthew Previts became an alumni volunteer the day he graduated from Spring Hill College. Serving in several roles for TKE, here he is facilitating at the Leadership Academy. Grand Histor, Brian Barrett (right), Concordia University, joins in the discussion. (Right) Beta-Pi has produced active volunteers, including Michael Smith (left), committee member and meeting facilitator, and Russell Heil, the current Vice Chairman of the TKE Educational Foundation Board of Directors.



(Top) Grand Province Advisors (from left) Jay Taylor, University of Rhode Island, Great Midwest Province; Walter Jenny, University of Oklahoma, Heartland South Province; and Clark Atkins, Arkansas State University, Gateway Province, are on the front lines working directly with chapters. (Left) Bryan Newman (right), University of Maine – Orono, is a Province Advisor in the New England Province. (Right) Charles Trabold (left), Monmouth University, has served as a Grand Province Advisor, and is now Grand Pylortes.



(Left) Andrew Simon (far center), University of Wisconsin – Madison, serves as Grand Province Advisor for the Horseshoe Province, is Lambda Chapter Advisor and also serves as a facilitator for the Leadership Academy.

Volunteers *of the* MONTH



January 2004: **Al Scala**

Frater Scala is a 1972 graduate of St. Francis College in Loretto, Pennsylvania, where he obtained a B.A.

degree in history. He became a member of TKE's Delta-Phi Chapter in November 1969 and served as Histor and Alumni Chairman.

Al presently serves as Province Advisor for the Garden State Province and as Board of Advisors Chairman for Sigma-Upsilon Chapter at Ramapo College. He is also a member of the National Risk Management Committee.

Frater Scala assisted with the reorganization of both Sigma-Upsilon Chapter and Omicron-Iota Chapter at Rowan College, and is presently helping Regional Director Todd Farmer with a new interest group at Rider College in New Jersey.

Self-employed since November of 1978, Al owns A.J. Scala & Associates, insurance investigation and adjusters, located in Rochelle Park, New Jersey. He has been married to his wife Roxanne for eight years and has three children.

Frater Scala holds memberships in the Loss Executives Association, International Institute of Loss Adjusters, and the Wayne chapter of Unico.



February 2004:

Clark Atkins

Frater Atkins is a graduate of Beta-Psi Chapter of Tau Kappa Epsilon where he was an International Top Teke. Clark's spirit and dedication to the Fraternity has carried over into his role as an alumni volunteer. Earlier this year, Frater Atkins moved to the St. Louis area where he is now the Associate Director of Admissions at the University of Missouri-St. Louis. Since moving to the Gateway Province, Clark has shown outstanding leadership in his position as Grand Province Advisor.

Clark and his team have been very supportive in servicing their chapters and planning the Gateway Province Educational Conference. The conference hosted at Beta-Eta Chapter at the University of Missouri-Rolla was a huge success. Clark has served the Fraternity as a member of the Education, Expansion, Recruitment & Retention Committees, Alumni Volunteer Task Force, and Membership Recognition Committee during his time as a volunteer. Frater Atkins is also a charter member of the Life Loyal Teke program.



March 2004:

Ryan Sather

Frater Sather is an alumnus of Nu-Kappa Chapter at Winona State University in Winona, Minnesota, and currently serves as Grand Province Advisor for the North Star Province (Minnesota, North Dakota, South Dakota and LaCrosse, Wisconsin). During his brief tenure as a TKE

volunteer, Ryan has grown his Province Team to five advisors and created a Province Web site.

While serving on two TKE committees, maintaining the International List-serves, assisting many chapters and alumni groups with their Web sites, he is also actively working with Theta Colony at the University of Minnesota, which plans to charter in spring 2004.

Since graduation Ryan has been working as a workstation analyst for 3M Company in St. Paul, and is the owner and CEO of Collective Enterprises, Inc., a Web design and PC support company based in Eden Prairie. Ryan is also a charter member of the Life Loyal Teke Program.



Central Virginia TKE Alumni Association

Are you in search of a local alumni organization for Tau Kappa Epsilon? The Central Virginia Tau Kappa Epsilon Alumni Association may be your answer. Our alumni association, currently in the foundation process, reaches from Charlottesville to Tidewater. This is your opportunity to join us and become a charter member!

The Central Virginia TKE Alumni Association is an organization dedicated to the brotherhood of Tau Kappa Epsilon – both young and old. Along with the social objectives of the group, we are dedicated to future expansion and development of TKE in the Central Virginia region. Over the coming years, we plan to help recolonize Gamma-Omicron Chapter (University of Virginia) and Tau-Kappa Chapter (Virginia Commonwealth University).

If you are interested in learning more about the alumni association, we encourage you to contact us at www.vatkealumni.com. We look forward to hearing from you.



TAU KAPPA EPSILON FRATERNITY LIFE LOYAL TEKE CHARTER MEMBER APPLICATION FORM

“INTERWOVEN ABOUT THE SENTIMENTS OF OUR NAME AND OUR PIN, AND INGRAINED IN THE FIBER OF EVERY MEMBER IS THE TEKE SPIRIT – A SPIRIT TYPICAL OF OUR FRATERNITY – A SPIRIT THAT DOES NOT SHRINK FROM SACRIFICE, THAT KNOWS NO DEFEAT; A SPIRIT INDOMITABLE. IF WE KEEP TAU KAPPA EPSILON INTACT, THE TEKE SPIRIT, WILL FLOW ON FOREVER.”

WALLACE G. MCCAULEY

NAME: _____

CHAPTER: _____

CHAPTER SCROLL NUMBER: _____

Check your preferred payment option.

For graduating seniors, alumni 25 years old and younger, and those who graduated within five years of enrolling:

- I authorize you to charge/debit my Life Loyal Teke fee of \$395.
- I authorize you to charge/debit my Life Loyal Teke fee of \$39/month for the next 12 months.

For all other TKE alumni:

- I authorize you to charge/debit my Life Loyal Teke fee of \$495.
- I authorize you to charge/debit my Life Loyal Teke fee of \$49/month for the next 12 months.

Type of Card (circle one): Mastercard Visa American Express Discover

Credit Card # _____ - _____ - _____ - _____ Expiration Date ____ / ____

Name as it appears on the credit card being charged

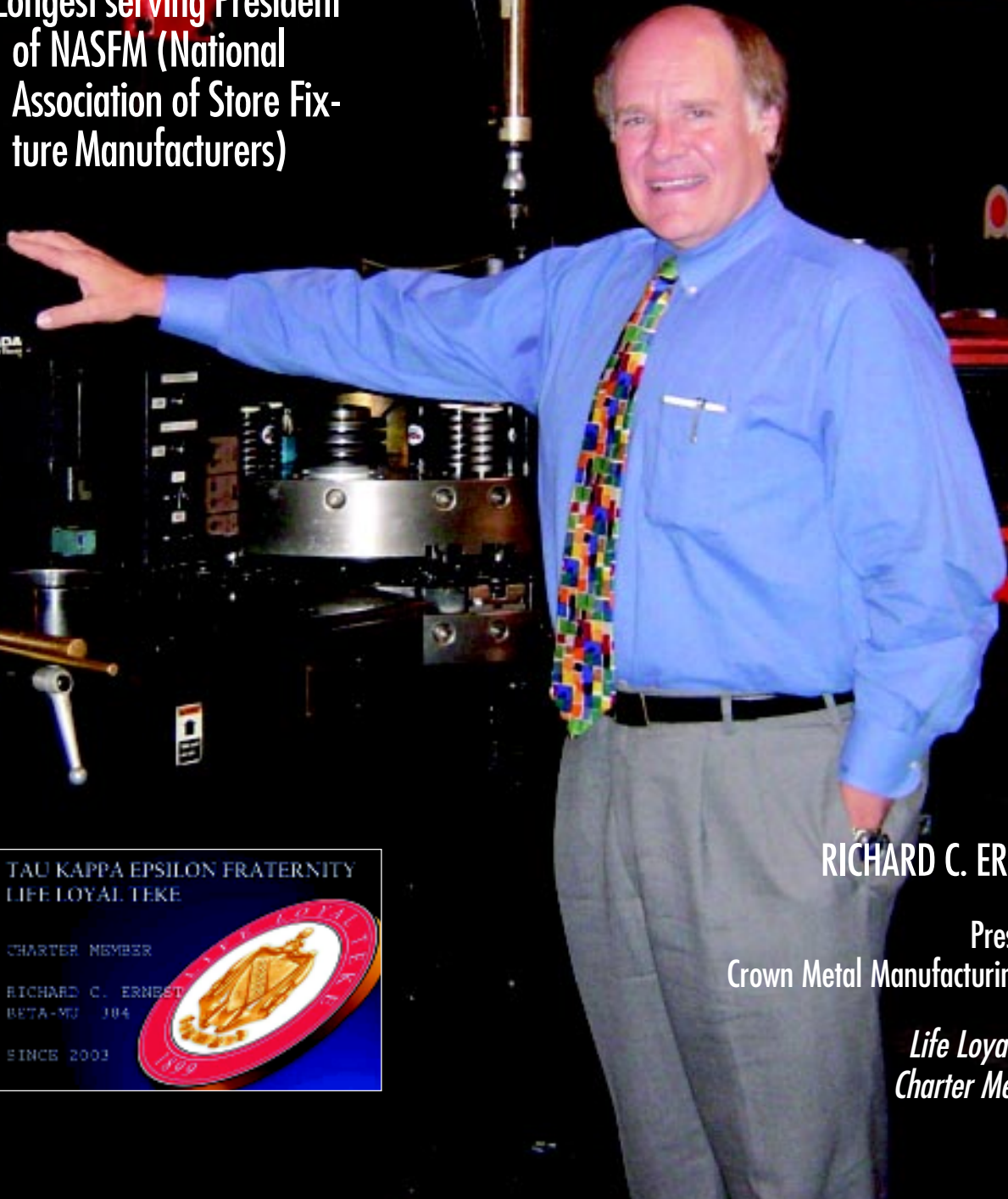
Credit Card Billing Address _____

City _____ State _____ Zip _____

Signature _____ Date ____ / ____ / ____

Vice President Beta-Mu
Chapter Housing Board
since 1972

Longest serving President
of NASFM (National
Association of Store Fix-
ture Manufacturers)



RICHARD C. ERNEST

President
Crown Metal Manufacturing Co.

*Life Loyal Teke
Charter Member*