



\$375



\$400



\$450

What are these numbers, you ask?

The average chapter dues per semester needed to remain a financially successful TKE group this fiscal year.

How was this calculated?

By looking at a chapter's fixed costs (Conclave Savings, Annual Membership Fees and Insurance) along with a normal chapter's operational costs per semester.

What if a chapter charges less than \$375 per semester?

- * Then they are 10X more likely to be in financial arrears with the OGC
- * They are relying on/or will have to rely on outside funds to operate
- * There is a direct correlation between chapters that charge less and the likelihood of being a group currently on Financial Probation

The Honest Cold, Hard FACTS!

\$375.00 per semester Good

- * Chapters in this range have a bare-bones budget covering just bills and perhaps IFC dues/university expenses of some sort

\$400.00 per semester Better

- * Chapters in this range have taken the time to realize that there are costs associated with what they want and have budgeted accordingly

\$450.00 + per semester BEST!!!

- * Chapters in this range have figured out dues structure and budgeting. TKE would encourage these chapters to sign up with one of our TKE licensed vendors. (Omega Financial, GreekBill, BillHighway)

REMEMBER

- Dues are not just what a chapter charges a member but what additional fees they continue to harass the member(s) for, i.e. chapters will say dues are \$275 but keep on requesting additional out-of-pocket expenses in excess of \$150. In the end, dues can be recalculated as \$425.
- Many chapters haven't done a BUDGET in order to come up with what their dues realistically should be.
- Fundraising, though a great source of income, is "fake money" to budget on; therefore, it should NOT be in budgeting plans.
- The above figures have NOTHING to do with whether or not a chapter owns or rents a house.
- If you want to have a successful chapter, you need to be honest with them on the costs associated with membership.



Unlock the Secret to A/R Success

THE TRUTH ABOUT DUES:
It's not the cost that scares our members - it's the low cost and having nothing to show for it.



FROM THE DESK OF THE ADCS - STANDARDS
TAU KAPPA ERSILON INTERNATIONAL FRATERNITY